



MEDIA RELEASE

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TerryWhite Chemmart and Bupa announce strategic partnership

Bupa's four million health insurance customers will have access to a range of health services and benefits as part of an important new strategic alliance with TerryWhite Chemmart (TWCM), one of Australia's leading retail pharmacy networks.

Under the partnership to be launched in May, Bupa health insurance customers will have access to a range of initiatives and a health app aimed at providing significant value and personalised care from TerryWhite Chemmart pharmacies around Australia.

TerryWhite Chemmart Chief Executive Officer, Anthony White said the partnership was an important strategic alliance aligned with its vision to be customers' choice for health and value to become Australia's favourite pharmacy.

He said both companies saw the value of working together on programs that would be of significant benefit to the customers of both organisations including helping them feel rewarded and valued for staying healthy.

"We have a reputation for delivering professional trusted advice, great value prices and highly accessible frontline healthcare. Our partnership with Bupa will allow us to offer that service to more Australians."

Bupa Health Insurance Managing Director, Dr Dwayne Crombie said the partnership is intended to deliver more value for money for customers and make healthcare easier to access.

"Health insurance has traditionally had limited involvement in pharmacy. This partnership will provide customers with an opportunity to reduce costs on medication and pharmaceutical supplies and have ready access to healthcare advice and preventative care," Dr Crombie said.

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About Bupa

Bupa is a diverse health and care group which has been committed to a purpose of longer, healthier, happier lives for close to 70 years.

In Australia and New Zealand, Bupa supports more than 6 million customers through a broad range of health and care services including health insurance, aged care, rehabilitation, dental, optical, medical, hearing and medical visa services.

Employing more than 22,000 people, we believe that we can make a real difference to the lives of Australians and New Zealanders through our values, purpose and the way that we deliver personalised care.

As we are not listed, we are able to reinvest our profits into improving the quality of health and care services. Since 2002 we have reinvested approximately \$6bn in Australia and New Zealand, while the Bupa Health Foundation has invested over \$26 million to support more than 100 health and care projects.

About TerryWhite Chemmart

TerryWhite Chemmart is one of Australia's leading retail pharmacy networks delivering frontline healthcare. With more than 450 community pharmacies across Australia, we are committed to ensuring every Australian has easier access to pharmacists and expert health advice every day. TerryWhite Chemmart provides high-quality, accessible and cost-effective community based health care services and programs.